

## Investment Performance Summary

As of 10/31/2017

Individual Investment Options	YTD	1 Month	3 Month	1 Year	3 Years	5 Years	10 Years
<b>Equity Pool TR</b>	<b>18.33</b>	<b>2.09</b>	<b>4.74</b>	<b>24.03</b>	<b>9.41</b>	<b>13.41</b>	<b>5.68</b>
Blended Equity Benchmark	18.17	2.08	4.71	23.97	9.47	13.57	6.24
S&P 500 TR USD	16.91	2.33	4.76	23.63	10.77	15.18	7.51
MSCI ACWI Ex USA NR USD	23.41	1.88	4.32	23.64	5.71	7.29	0.92
<b>Intermediate-Term Fixed Income Pool TR</b>	<b>3.59</b>	<b>0.10</b>	<b>0.36</b>	<b>0.91</b>	<b>2.64</b>		
Intermediate-Term Fixed Income Benchmark	3.53	0.05	0.37	1.02	2.78	2.35	
<b>Short-Term Fixed Income Pool TR</b>	<b>1.61</b>	<b>-0.03</b>	<b>0.14</b>	<b>0.70</b>	<b>1.42</b>		
Short-Term Fixed Income Benchmark	1.70	0.00	0.17	0.80	1.54	1.42	
<b>Money Market Pool TR</b>	<b>0.24</b>	<b>0.05</b>	<b>0.13</b>	<b>0.25</b>	<b>0.13</b>	<b>0.08</b>	<b>0.47</b>
USTREAS T-Bill Auction Ave 3 Mon	0.75	0.09	0.27	0.84	0.38	0.25	0.38

Individual investment options allow donors to recommend a custom allocation strategy, which can include one or more Investment Pools.

Please refer to the quarterly Investment Performance Supplemental Report for benchmark

Investment Mix Options	YTD	1 Month	3 Months	1 Year	3 Years	5 Years	10 Years
<b>Aggressive Mix TR</b>	<b>15.02</b>	<b>1.68</b>	<b>3.84</b>	<b>19.04</b>	<b>7.99</b>	<b>11.16</b>	<b>5.70</b>
Aggressive Mix Benchmark	14.91	1.67	3.82	19.02	8.06	11.17	6.00
<b>Moderately Aggressive Mix TR</b>	<b>11.60</b>	<b>1.26</b>	<b>2.92</b>	<b>14.19</b>	<b>6.39</b>	<b>8.74</b>	<b>4.90</b>
Moderately Aggressive Mix Benchmark	11.55	1.26	2.92	14.23	6.49	8.65	5.03
<b>Moderate Mix TR</b>	<b>8.19</b>	<b>0.85</b>	<b>2.01</b>	<b>9.49</b>	<b>4.71</b>	<b>6.26</b>	<b>4.32</b>
Moderate Mix Benchmark	8.23	0.86	2.03	9.62	4.83	6.10	4.24
<b>Conservative Mix TR</b>	<b>4.87</b>	<b>0.44</b>	<b>1.10</b>	<b>4.97</b>	<b>3.01</b>	<b>3.80</b>	<b>3.62</b>
Conservative Mix Benchmark	4.99	0.45	1.14	5.17	3.15	3.58	3.35
<b>Short-Term Mix TR</b>	<b>1.13</b>	<b>0.00</b>	<b>0.14</b>	<b>0.55</b>	<b>0.97</b>	<b>1.13</b>	
Short-Term Mix Benchmark	1.37	0.04	0.21	0.81	1.13	0.84	
<b>Risk Averse Mix TR</b>	<b>0.24</b>	<b>0.05</b>	<b>0.13</b>	<b>0.25</b>	<b>0.13</b>	<b>0.08</b>	<b>0.47</b>
USTREAS T-Bill Auction Ave 3 Mon	0.75	0.09	0.27	0.84	0.38	0.25	0.38

Investment Mix options offer a simple, one-stop approach to an investment strategy that best reflects your charitable goals. Donors recommend one option, which the Community Foundation rebalances.

The Long Term I Mix TR has been renamed the Moderately Aggressive Mix TR  
The Aggressive Mix TR inception date is 6/30/14; performance prior to that date is pro-forma.

Returns for periods greater than one year are compound annual returns.  
TR = Total Return

Current Investment Mix Allocations	Equity Pool	Inter-Term Fixed Income Pool	Short-Term Fixed Income Pool	Money Market Pool
Aggressive	80%	10%	10%	0%
Moderately Aggressive	60%	14%	21%	5%
Moderate	40%	18%	27%	15%
Conservative	20%	22%	33%	25%
Short Term	0%	0%	65%	35%
Risk Averse	0%	0%	0%	100%

### Estimated Investment Management Fees for the Investment Mix Options

Aggressive	0.06%
Moderately Aggressive	0.07%
Moderate	0.09%
Conservative	0.10%
Short Term	0.12%
Risk Averse	0.14%

Performance is presented net of all investment management fees, brokerage, consulting and other transaction costs but gross of Long Beach Community Foundation administrative fees.

### Customer Service

If you have any questions about your fund or wish to request a change in your investment mix, please contact LBCF at (562) 435-9033 or [info@longbeachcf.org](mailto:info@longbeachcf.org).

Contact Colleen Bragalone at (562) 435-9033 ext 2254 or [Colleen@longbeachcf.org](mailto:Colleen@longbeachcf.org) for more information on the pools, including their component funds and blended benchmarks, the Board of Directors Investment Committee, or the Investment Policy Statement.

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