

## Investment Performance Summary

As of 11/30/2018

Individual Investment Options	YTD	1 Month	3 Month	1 Year	3 Years	5 Years	10 Years
<b>Equity Pool TR</b>	<b>0.33</b>	<b>1.81</b>	<b>-5.78</b>	<b>1.61</b>	<b>10.12</b>	<b>8.47</b>	<b>12.66</b>
Equity Benchmark	0.18	1.70	-5.87	1.58	10.16	8.52	12.87
S&P 500 TR USD	5.11	2.04	-4.40	6.27	12.16	11.12	14.32
MSCI ACWI Ex USA NR USD	-10.13	0.95	-6.84	-8.12	5.43	1.79	7.66
<b>Intermediate-Term Fixed Income Pool TR</b>	<b>-1.53</b>	<b>0.60</b>	<b>-0.54</b>	<b>-1.23</b>	<b>1.48</b>		
Intermediate-Term Fixed Income Benchmark	-1.50	0.60	-0.63	-1.22	1.61	2.27	
<b>Short-Term Fixed Income Pool TR</b>	<b>0.16</b>	<b>0.32</b>	<b>-0.01</b>	<b>0.28</b>	<b>1.09</b>		
Short-Term Fixed Income Benchmark	0.24	0.37	0.01	0.35	1.22	1.29	
<b>Money Market Pool TR</b>	<b>1.07</b>	<b>0.14</b>	<b>0.40</b>	<b>1.13</b>	<b>0.51</b>	<b>0.32</b>	<b>0.26</b>
USTREAS T-Bill Auction Ave 3 Mon	1.81	0.20	0.58	1.93	1.05	0.64	0.37

Individual investment options allow donors to recommend a custom allocation strategy, which can include one or more Investment Pools.

Please refer to the quarterly Investment Performance Supplemental Report for benchmark

Investment Mix Options	YTD	1 Month	3 Months	1 Year	3 Years	5 Years	10 Years
<b>Aggressive Mix TR</b>	<b>0.23</b>	<b>1.54</b>	<b>-4.66</b>	<b>1.30</b>	<b>8.38</b>	<b>7.17</b>	<b>11.08</b>
Aggressive Mix Benchmark	0.13	1.46	-4.74	1.28	8.44	7.23	11.11
<b>Moderately Aggressive Mix TR</b>	<b>0.22</b>	<b>1.24</b>	<b>-3.50</b>	<b>1.06</b>	<b>6.57</b>	<b>5.73</b>	<b>9.44</b>
Moderately Aggressive Mix Benchmark	0.20	1.19	-3.55	1.10	6.67	5.81	9.34
<b>Moderate Mix TR</b>	<b>0.21</b>	<b>0.94</b>	<b>-2.32</b>	<b>0.82</b>	<b>4.72</b>	<b>4.23</b>	<b>7.36</b>
Moderate Mix Benchmark	0.29	0.92	-2.34	0.95	4.88	4.34	7.15
<b>Conservative Mix TR</b>	<b>0.15</b>	<b>0.64</b>	<b>-1.16</b>	<b>0.53</b>	<b>2.86</b>	<b>2.70</b>	<b>5.23</b>
Conservative Mix Benchmark	0.34	0.64	-1.14	0.75	3.08	2.84	4.92
<b>Short-Term Mix TR</b>	<b>0.48</b>	<b>0.26</b>	<b>0.13</b>	<b>0.58</b>	<b>0.89</b>	<b>1.01</b>	
Short-Term Mix Benchmark	0.79	0.31	0.21	0.90	1.16	1.18	
<b>Risk Averse Mix TR</b>	<b>1.07</b>	<b>0.14</b>	<b>0.40</b>	<b>1.13</b>	<b>0.51</b>	<b>0.32</b>	<b>0.26</b>
USTREAS T-Bill Auction Ave 3 Mon	1.81	0.20	0.58	1.93	1.05	0.64	0.37

Investment Mix options offer a simple, one-stop approach to an investment strategy that best reflects your charitable goals. Donors recommend one option, which the Community Foundation rebalances.

The Long Term I Mix TR has been renamed the Moderately Aggressive Mix TR  
The Aggressive Mix TR inception date is 6/30/14; performance prior to that date is pro-forma.

Returns for periods greater than one year are compound annual returns.  
TR = Total Return

Current Investment Mix Allocations	Equity Pool	Inter-Term Fixed Income Pool	Short-Term Fixed Income Pool	Money Market Pool
Aggressive	80%	10%	10%	0%
Moderately Aggressive	60%	14%	21%	5%
Moderate	40%	18%	27%	15%
Conservative	20%	22%	33%	25%
Short Term	0%	0%	65%	35%
Risk Averse	0%	0%	0%	100%

### Estimated Investment Management Fees for the Investment Mix Options

Aggressive	0.06%
Moderately Aggressive	0.07%
Moderate	0.09%
Conservative	0.10%
Short Term	0.12%
Risk Averse	0.14%

Performance is presented net of all investment management fees, brokerage, consulting and other transaction costs but gross of Long Beach Community Foundation administrative fees.

### Customer Service

If you have any questions about your fund or wish to request a change in your investment mix, please contact LBCF at (562) 435-9033 or [info@longbeachcf.org](mailto:info@longbeachcf.org).

Contact Colleen Bragalone at (562) 435-9033 ext 2254 or [Colleen@longbeachcf.org](mailto:Colleen@longbeachcf.org) for more information on the pools, including their component funds and blended benchmarks, the Board of Directors Investment Committee, or the Investment Policy Statement.