

## Investment Performance Summary

As of 9/30/2019

Investment Mix Options	YTD	1 Month	3 Months	1 Year	3 Years	5 Years	10 Years
<b>Combined Equity Pools</b>	<b>17.72</b>	<b>2.01</b>	<b>0.40</b>	<b>1.70</b>	<b>11.00</b>	<b>8.55</b>	<b>10.70</b>
Equity Benchmark	17.61	1.97	0.36	1.60	11.00	8.53	11.08
<b>Domestic Equity Pool TR*</b>	<b>20.02</b>	<b>1.73</b>	<b>1.12</b>	<b>2.94</b>	<b>12.83</b>	<b>10.45</b>	
Domestic Equity Benchmark*	20.03	1.72	1.11	2.92	12.82	10.43	13.11
<b>International Equity Pool TR*</b>	<b>11.81</b>	<b>2.76</b>	<b>-1.50</b>	<b>-1.50</b>	<b>6.13</b>	<b>3.21</b>	
International Equity Benchmark*	11.41	2.64	-1.61	-1.63	6.17	3.22	
<b>S&amp;P 500 TR USD</b>	<b>20.55</b>	<b>1.87</b>	<b>1.70</b>	<b>4.25</b>	<b>13.39</b>	<b>10.84</b>	<b>13.24</b>
MSCI ACWI Ex USA NR USD	11.56	2.57	-1.80	-1.23	6.33	2.90	4.45
<b>Intermediate-Term Fixed Income Pool TR</b>	<b>9.04</b>	<b>-0.45</b>	<b>2.07</b>	<b>10.71</b>	<b>2.97</b>	<b>3.55</b>	
Intermediate-Term Fixed Income Benchmark	9.00	-0.50	1.94	10.75	3.06	3.66	4.49
<b>Short-Term Fixed Income Pool TR</b>	<b>4.81</b>	<b>-0.03</b>	<b>1.04</b>	<b>6.01</b>	<b>2.06</b>	<b>2.10</b>	
Short-Term Fixed Income Benchmark	4.83	-0.08	0.97	6.07	2.16	2.19	2.43
<b>Money Market Pool TR</b>	<b>1.61</b>	<b>0.16</b>	<b>0.52</b>	<b>2.09</b>	<b>1.07</b>	<b>0.67</b>	<b>0.36</b>
USTREAS T-Bill Auction Ave 3 Mon	1.74	0.16	0.51	2.35	1.62	1.02	0.55

Individual investment options allow donors to recommend a custom allocation strategy, which can include one or more Investment Pools.

\*The Domestic Equity TR, the International Equity TR, the Domestic Equity Benchmark and the International Equity Benchmark have an inception date of 6/30/19; performance prior to that date is pro-forma.

Investment Mix Options	YTD	1 Month	3 Months	1 Year	3 Years	5 Years	10 Years
<b>Aggressive Mix TR</b>	<b>15.61</b>	<b>1.51</b>	<b>0.63</b>	<b>3.24</b>	<b>9.37</b>	<b>7.50</b>	<b>9.43</b>
Aggressive Mix Benchmark	15.52	1.47	0.58	3.17	9.40	7.51	9.66
<b>Moderately Aggressive Mix TR</b>	<b>13.05</b>	<b>1.15</b>	<b>0.78</b>	<b>4.23</b>	<b>7.61</b>	<b>6.25</b>	<b>7.96</b>
Moderately Aggressive Mix Benchmark	12.99	1.11	0.73	4.20	7.67	6.29	8.08
<b>Moderate Mix TR</b>	<b>10.30</b>	<b>0.74</b>	<b>0.91</b>	<b>4.90</b>	<b>5.75</b>	<b>4.87</b>	<b>6.23</b>
Moderate Mix Benchmark	10.28	0.70	0.86	4.92	5.89	4.96	6.25
<b>Conservative Mix TR</b>	<b>7.52</b>	<b>0.34</b>	<b>1.01</b>	<b>5.41</b>	<b>3.86</b>	<b>3.44</b>	<b>4.44</b>
Conservative Mix Benchmark	7.53	0.30	0.95	5.48	4.06	3.58	4.37
<b>Short-Term Mix TR</b>	<b>3.68</b>	<b>0.03</b>	<b>0.86</b>	<b>4.63</b>	<b>1.71</b>	<b>1.60</b>	
Short-Term Mix Benchmark	3.74	0.00	0.81	4.76	1.97	1.78	
<b>Risk Averse Mix TR</b>	<b>1.61</b>	<b>0.16</b>	<b>0.52</b>	<b>2.09</b>	<b>1.07</b>	<b>0.67</b>	<b>0.36</b>
USTREAS T-Bill Auction Ave 3 Mon	1.74	0.16	0.51	2.35	1.62	1.02	0.55

Investment Mix options offer a simple, one-stop approach to an investment strategy that best reflects your charitable goals. Donors recommend one option, which the Community Foundation rebalances.

Returns for periods greater than 1 year are compound annual returns.  
TR = Total Return

Current Investment Mix Allocations	Domestic Equity Pool	Int'l Equity Pool	Interm-Term Fixed Income Pool	Short-Term Fixed Income Pool	Money Market Pool
Aggressive	55%	22%	10%	10%	3%
Moderately Aggressive	43%	17%	14%	21%	5%
Moderate	29%	11%	18%	27%	15%
Conservative	14%	6%	22%	33%	25%
Short Term	0%	0%	0%	65%	35%
Risk Averse	0%	0%	0%	0%	100%

### Estimated Investment Management Fees for the Investment Mix Options

Aggressive	0.06%
Moderately Aggressive	0.07%
Moderate	0.09%
Conservative	0.10%
Short Term	0.12%
Risk Averse	0.14%

Performance is presented net of all investment management fees, brokerage, consulting and other transaction costs but gross of Long Beach Community Foundation administrative fees.

### Customer Service

If you have any questions about your fund or wish to request a change in your investment mix, please contact LBCF at (562) 435-9033 or [info@longbeachcf.org](mailto:info@longbeachcf.org).

Contact Colleen Bragalone at (562) 435-9033 ext 2254 or [Colleen@longbeachcf.org](mailto:Colleen@longbeachcf.org) for more information on the pools, including their component funds and blended benchmarks, the Board of Directors Investment Committee, or the Investment Policy Statement.