

## Investment Performance Summary

As of 1/31/2020

| Investment Mix Options                        | YTD          | 1 Month      | 3 Months    | 1 Year       | 3 Years      | 5 Years      | 10 Years     |
|---|--------------|--------------|-------------|--------------|--------------|--------------|--------------|
| <b>Domestic Equity Pool TR*</b>               | <b>-0.07</b> | <b>-0.07</b> | <b>6.69</b> | <b>20.36</b> | <b>13.81</b> | <b>11.84</b> |              |
| Domestic Equity Benchmark*                    | -0.07        | -0.07        | 6.68        | 20.36        | 13.82        | 11.82        | 13.83        |
| <b>International Equity Pool TR*</b>          | <b>-3.16</b> | <b>-3.16</b> | <b>1.99</b> | <b>9.65</b>  | <b>7.34</b>  | <b>4.99</b>  |              |
| International Equity Benchmark*               | -2.70        | -2.70        | 2.54        | 10.05        | 7.56         | 5.10         |              |
| <b>S&amp;P 500 TR USD</b>                     | <b>-0.04</b> | <b>-0.04</b> | <b>6.72</b> | <b>21.68</b> | <b>14.54</b> | <b>12.37</b> | <b>13.97</b> |
| MSCI ACWI Ex USA NR USD                       | -2.69        | -2.69        | 2.42        | 9.94         | 7.62         | 4.96         | 5.21         |
| <b>Intermediate-Term Fixed Income Pool TR</b> | <b>1.96</b>  | <b>1.96</b>  | <b>1.84</b> | <b>9.79</b>  | <b>4.75</b>  | <b>3.19</b>  |              |
| Intermediate-Term Fixed Income Benchmark      | 1.85         | 1.85         | 1.84        | 9.85         | 4.81         | 3.33         | 4.48         |
| <b>Short-Term Fixed Income Pool TR</b>        | <b>0.80</b>  | <b>0.80</b>  | <b>1.10</b> | <b>5.47</b>  | <b>2.83</b>  | <b>2.09</b>  |              |
| Short-Term Fixed Income Benchmark             | 0.80         | 0.80         | 1.13        | 5.56         | 2.93         | 2.21         | 2.39         |
| <b>Money Market Pool TR</b>                   | <b>0.11</b>  | <b>0.11</b>  | <b>0.37</b> | <b>1.97</b>  | <b>1.24</b>  | <b>0.77</b>  | <b>0.41</b>  |
| USTREAS T-Bill Auction Ave 3 Mon              | 0.13         | 0.13         | 0.39        | 2.07         | 1.74         | 1.13         | 0.60         |

Individual investment options allow donors to recommend a custom allocation strategy, which can include one or more Investment Pools.

\*The Domestic Equity TR, the International Equity TR, the Domestic Equity Benchmark and the International Equity Benchmark have an inception date of 6/30/19: performance prior to that date is pro-forma.

| Investment Mix Options              | YTD          | 1 Month      | 3 Months    | 1 Year       | 3 Years      | 5 Years     | 10 Years     |
|-------------------------------------|--------------|--------------|-------------|--------------|--------------|-------------|--------------|
| <b>Aggressive Mix TR</b>            | <b>-0.46</b> | <b>-0.46</b> | <b>4.43</b> | <b>15.18</b> | <b>10.34</b> | <b>8.57</b> | <b>10.01</b> |
| Aggressive Mix Benchmark            | -0.36        | -0.36        | 4.55        | 15.30        | 10.41        | 8.62        | 10.21        |
| <b>Moderately Aggressive Mix TR</b> | <b>-0.12</b> | <b>-0.12</b> | <b>3.73</b> | <b>13.06</b> | <b>8.62</b>  | <b>7.05</b> | <b>8.39</b>  |
| Moderately Aggressive Mix Benchmark | -0.06        | -0.06        | 3.83        | 13.18        | 8.72         | 7.13        | 8.50         |
| <b>Moderate Mix TR</b>              | <b>0.21</b>  | <b>0.21</b>  | <b>2.85</b> | <b>10.51</b> | <b>6.70</b>  | <b>5.38</b> | <b>6.50</b>  |
| Moderate Mix Benchmark              | 0.25         | 0.25         | 2.92        | 10.61        | 6.85         | 5.50        | 6.52         |
| <b>Conservative Mix TR</b>          | <b>0.52</b>  | <b>0.52</b>  | <b>1.92</b> | <b>7.89</b>  | <b>4.74</b>  | <b>3.66</b> | <b>4.56</b>  |
| Conservative Mix Benchmark          | 0.53         | 0.53         | 1.97        | 7.99         | 4.93         | 3.82        | 4.51         |
| <b>Short-Term Mix TR</b>            | <b>0.56</b>  | <b>0.56</b>  | <b>0.84</b> | <b>4.24</b>  | <b>2.27</b>  | <b>1.63</b> |              |
| Short-Term Mix Benchmark            | 0.56         | 0.56         | 0.87        | 4.33         | 2.52         | 1.83        |              |
| <b>Risk Averse Mix TR</b>           | <b>0.11</b>  | <b>0.11</b>  | <b>0.37</b> | <b>1.97</b>  | <b>1.24</b>  | <b>0.77</b> | <b>0.41</b>  |
| USTREAS T-Bill Auction Ave 3 Mon    | 0.13         | 0.13         | 0.39        | 2.07         | 1.74         | 1.13        | 0.60         |

Investment Mix options offer a simple, one-stop approach to an investment strategy that best reflects your charitable goals. Donors recommend one option, which the Community Foundation rebalances.

Returns for periods greater than 1 year are compound annual returns.  
TR = Total Return

| Current Investment Mix Allocations | Domestic Equity Pool | Int-l Equity Pool | Interm-Term Fixed Income Pool | Short-Term Fixed Income Pool | Money Market Pool |
|------------------------------------|----------------------|-------------------|-------------------------------|------------------------------|-------------------|
| Aggressive                         | 55%                  | 22%               | 10%                           | 10%                          | 3%                |
| Moderately Aggressive              | 43%                  | 17%               | 14%                           | 21%                          | 5%                |
| Moderate                           | 29%                  | 11%               | 18%                           | 27%                          | 15%               |
| Conservative                       | 14%                  | 6%                | 22%                           | 33%                          | 25%               |
| Short Term                         | 0%                   | 0%                | 0%                            | 65%                          | 35%               |
| Risk Averse                        | 0%                   | 0%                | 0%                            | 0%                           | 100%              |

### Estimated Investment Management Fees for the Investment Mix Options

|                       |       |
|-----------------------|-------|
| Aggressive            | 0.06% |
| Moderately Aggressive | 0.07% |
| Moderate              | 0.09% |
| Conservative          | 0.10% |
| Short Term            | 0.12% |
| Risk Averse           | 0.14% |

Performance is presented net of all investment management fees, brokerage, consulting and other transaction costs but gross of Long Beach Community Foundation administrative fees.

### Customer Service

If you have any questions about your fund or wish to request a change in your investment mix, please contact LBCF at (562) 435-9033 or [info@longbeachcf.org](mailto:info@longbeachcf.org).

Contact Colleen Bragalone at (562) 435-9033 ext 2254 or [Colleen@longbeachcf.org](mailto:Colleen@longbeachcf.org) for more information on the pools, including their component funds and blended benchmarks, the Board of Directors Investment Committee, or the Investment Policy Statement.