

## Investment Performance Summary

As of 9/30/2020

Investment Mix Options	YTD	1 Month	3 Months	1 Year	3 Years	5 Years	10 Years
<b>Domestic Equity Pool TR*</b>	<b>5.47</b>	<b>-3.57</b>	<b>9.18</b>	<b>14.96</b>	<b>11.66</b>	<b>13.70</b>	
Domestic Equity Benchmark*	5.49	-3.56	9.20	14.99	11.65	13.69	13.44
S&P 500 TR USD	5.57	-3.80	8.93	15.15	12.28	14.15	13.74
<b>International Equity Pool TR*</b>	<b>-4.90</b>	<b>-1.98</b>	<b>6.29</b>	<b>3.56</b>	<b>1.24</b>	<b>6.30</b>	
International Equity Benchmark*	-5.41	-2.31	6.53	3.26	1.17	6.32	
MSCI ACWI Ex USA NR USD	-5.44	-2.46	6.25	3.00	1.16	6.23	4.00
<b>Intermediate-Term Fixed Income Pool TR</b>	<b>7.16</b>	<b>-0.02</b>	<b>1.02</b>	<b>7.43</b>	<b>5.43</b>	<b>4.39</b>	
Intermediate-Term Fixed Income Benchmark	7.12	-0.09	1.08	7.57	5.49	4.51	4.15
<b>Short-Term Fixed Income Pool TR</b>	<b>3.89</b>	<b>-0.02</b>	<b>0.46</b>	<b>4.47</b>	<b>3.38</b>	<b>2.62</b>	
Short-Term Fixed Income Benchmark	3.96	-0.04	0.55	4.64	3.49	2.74	2.36
<b>Money Market Pool TR</b>	<b>0.24</b>	<b>0.00</b>	<b>0.00</b>	<b>0.65</b>	<b>1.22</b>	<b>0.79</b>	<b>0.41</b>
USTREAS T-Bill Auction Ave 3 Mon	0.36	0.01	0.03	0.77	1.62	1.17	0.61

Individual investment options allow donors to recommend a custom allocation strategy, which can include one or more Investment Pools.

\*The Domestic Equity TR, the International Equity TR, the Domestic Equity Benchmark and the International Equity Benchmark have an inception date of 6/30/19: performance prior to that date is pro-forma.

Investment Mix Options	YTD	1 Month	3 Months	1 Year	3 Years	5 Years	10 Years
<b>Aggressive Mix TR</b>	<b>3.46</b>	<b>-2.40</b>	<b>6.60</b>	<b>10.67</b>	<b>7.97</b>	<b>10.13</b>	<b>9.51</b>
Aggressive Mix Benchmark	3.33	-2.48	6.68	10.63	7.97	10.14	9.71
<b>Moderately Aggressive Mix TR</b>	<b>3.94</b>	<b>-1.88</b>	<b>5.28</b>	<b>9.67</b>	<b>7.11</b>	<b>8.42</b>	<b>7.94</b>
Moderately Aggressive Mix Benchmark	3.85	-1.94	5.35	9.66	7.14	8.48	8.06
<b>Moderate Mix TR</b>	<b>4.02</b>	<b>-1.26</b>	<b>3.68</b>	<b>7.97</b>	<b>5.92</b>	<b>6.50</b>	<b>6.13</b>
Moderate Mix Benchmark	3.98	-1.31	3.75	8.02	6.01	6.61	6.18
<b>Conservative Mix TR</b>	<b>3.78</b>	<b>-0.63</b>	<b>2.05</b>	<b>5.96</b>	<b>4.57</b>	<b>4.48</b>	<b>4.26</b>
Conservative Mix Benchmark	3.79	-0.67	2.12	6.05	4.71	4.64	4.24
<b>Short-Term Mix TR</b>	<b>2.60</b>	<b>-0.01</b>	<b>0.30</b>	<b>3.12</b>	<b>2.62</b>	<b>1.98</b>	
Short-Term Mix Benchmark	2.69	-0.02	0.37	3.27	2.83	2.19	
<b>Risk Averse Mix TR</b>	<b>0.24</b>	<b>0.00</b>	<b>0.00</b>	<b>0.65</b>	<b>1.22</b>	<b>0.79</b>	<b>0.41</b>
USTREAS T-Bill Auction Ave 3 Mon	0.36	0.01	0.03	0.77	1.62	1.17	0.61

Investment Mix options offer a simple, one-stop approach to an investment strategy that best reflects your charitable goals. Donors recommend one option, which the Community Foundation rebalances.

Returns for periods greater than 1 year are compound annual returns.  
TR = Total Return

Current Investment Mix Allocations	Domestic Equity Pool	Int-l Equity Pool	Interm-Term Fixed Income Pool	Short-Term Fixed Income Pool	Money Market Pool
Aggressive	55%	22%	10%	10%	3%
Moderately Aggressive	43%	17%	14%	21%	5%
Moderate	29%	11%	18%	27%	15%
Conservative	14%	6%	22%	33%	25%
Short Term	0%	0%	0%	65%	35%
Risk Averse	0%	0%	0%	0%	100%

### Estimated Investment Management Fees for the Investment Mix Options

Aggressive	0.06%
Moderately Aggressive	0.07%
Moderate	0.09%
Conservative	0.10%
Short Term	0.12%
Risk Averse	0.14%

Performance is presented net of all investment management fees, brokerage, consulting and other transaction costs but gross of Long Beach Community Foundation administrative fees.

### Customer Service

If you have any questions about your fund or wish to request a change in your investment mix, please contact LBCF at (562) 435-9033 or [info@longbeachcf.org](mailto:info@longbeachcf.org).

Contact Colleen Bragalone at (562) 435-9033 ext 2254 or [Colleen@longbeachcf.org](mailto:Colleen@longbeachcf.org) for more information on the pools, including their component funds and blended benchmarks, the Board of Directors Investment Committee, or the Investment Policy Statement.